

# WHITMORE'S®

## CORPORATE FACT SHEET

Since 1893, The Whitmore Manufacturing Company has kept the wheels of industry turning by being a global leader in manufacturing innovative component protection technology products. Specialized lubricants, coatings, sealants, and contamination control breathers, with broad product applications, are manufactured for a variety of industries. Through our service intensive distribution network, Whitmore products are shipped to and used in over 100 countries throughout the world.



### Company Facts

- Established in 1893, by Samuel Whitmore in Cleveland, OH
- Since 1979, Whitmore has operated as a wholly-owned subsidiary of Capital Southwest Corporation, a Dallas-based investment company
- Worldwide business activities
- Diverse and highly skilled workforce
- Regarded as the industry leader in the development of eco-friendly high performance products since the late 1980s
- Fully compliant with and monitored by the Texas Commission on Environmental Quality, Texas Department of State Health Services and Environmental Protection Agency
- An ISO 9001, ISO/TS 16949 and ISO 14001 registered company

### Physical Property

Facilities: Over 100,000 square feet of manufacturing, office, research and warehouse facilities and over 100+ acres of land holdings in Rockwall County

### Products

**Rail Curve & Switch Plate Lubricants:** Whitmore's® rail lubricants reduce friction, fuel consumption, and noise, while extending rail and wheel life. Whitmore is the number one provider of rail lubricants in the U.S. and third largest provider in Australia and England.

**Mining & Industrial Lubricants:** Whitmore greases and lubricants are recognized worldwide for their ability to reduce gear wear, minimize downtime, prolong equipment life and reduce operating costs. Whitmore lubricants are used in 80% of the power plants in China.

**Biodegradable & Eco-Responsible Lubricants:** Our complete line of high performance biodegradable lubricants meets or exceeds industry standards and protects valuable equipment while protecting the earth.

**Contamination Control Breathers:** Air Sentry® breathers adsorb water and filter particulate contaminants from the atmosphere before they enter fluid systems, prolonging the life of fuels, oils and hydraulic fluids.

**Coatings & Sealants:** KATS Coatings® are water based, environmentally friendly, fast drying permanent and temporary coatings and sealants designed to eliminate rust, corrosion and damage for all types of equipment and vehicles.

*Performance Under Pressure Since 1893*

## Management

Jeff Peterson, *President and CEO*

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Jack Ellis, *Vice President – Sales*

jdellis@whitmores.com

Randy Huff, *Secretary – Treasurer*

rhuff@whitmores.com

Alex Medrano, *Technical Director*

amedrano@whitmores.com

John Barnes, *Manager – Quality Assurance*

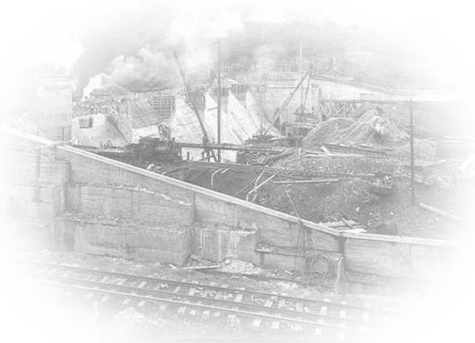
jbarnes@whitmores.com

## Select Community Initiatives

**United Way:** Whitmore's staff members were founding directors of the United Way and served in leadership positions. For over 30 years, Whitmore employees have participated in the annual United Way Campaign, achieving the highest Rockwall area per capita giving in several years. Whitmore makes a corporate matching donation based on its employees' annual contributions.

**Helping Hands of Rockwall County:** Whitmore employees take part in an annual food and toy drive which allows Helping Hands to help those less fortunate in Rockwall County.

**Other Contributions:** Whitmore donates between \$10,000 - \$15,000 annually to various other organizations and causes, including the YMCA, Rockwall Independent School District, community youth initiatives, Rockwall County Library, county fire and rescue, civic and national organizations.



## Select Industry Affiliations

- STLE: Society of Tribologists and Lubrication Engineers
- NLGI: National Lubricating Grease Institute
- AREMA: American Railway Engineering and Maintenance of Way Association
- REMSA: Railway Engineering-Maintenance Suppliers Association
- AWEA: American Wind Energy Association

## Fun Facts

In the early 1900's, the **Panama Canal Commission** requested Whitmore to develop a product to especially meet the requirements of the emergency dams on the canal. Whitmore's lubricant showed phenomenal results and thus marked the company's entry into global mining and industrial operations.

**NASA's Space Shuttle Crawler** safely transports the shuttle down the 3.5 mile crawlerway to the launch complex. Each crawler has 8 tracks of shoes which are lubricated with Whitmore's extreme pressure lubricant.

Whitmore provides a high performance Wire Rope Lubricant which has lubricated the two main cables that span the **Golden Gate Bridge** for over 30 years. Each cable is 7,650 feet long, 3 feet wide and is made of 27,572 strands of wire.

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### Eco-Friendly

Sustainable development and environmental impact have come to the forefront of companies worldwide. Whitmore's efforts in the research, development and manufacture of biodegradable and eco-friendly products continue to grow in response to market and regulatory demands. All facets of industry, including renewable energy sources, environmental protection and development of new technologies, are part of Whitmore's long-term goals to exceed customer expectations, while minimizing its impact on the environment.

